

## Inviting Script (Warm Market)

Hello \_\_\_\_\_! How are you? Is it a good time to talk for a minute or two?

If **No**, request them a call back.

If **Yes** or ask **why** then you ask

Are you available this day and time or your busy?

- If "I am not sure" then ask, can you please find out and call me back as soon as possible? I have to ask you something very important.
- If "No or I am busy" then say, ok no problem. I will check with you later. Thank you.
- If **yes** then you ask, can you come to my house on that day and time for 45 mins?
- If **Why** then ask, do you need any reasons to come to my place? But since you asked, I don't know if you know this but (share your reason why you were looking to make additional income, what you found and edify the speaker who would be coming to your house that day to do the PBR).

### What kind of business?

-This is business about multi-trillion dollars industries like technology, energy Identity theft protection etc. can I count on you for coming?

### Is it Network Marketing?

-What do you know about network marketing?

I tried something like that but it didn't work, it actually doesn't work

-I don't know what you tried because you never shared with me but the person who is coming over is extremely successful and he is currently helping a lot of people to become successful as well. I have no idea how I did it but he agreed to come and show me and few of my close friends what he is doing. I thought of you right away and that's why I called you. Can I count on you as coming?

### If they keep asking questions

-Look, can you get a haircut over the phone? You need to go to the barbershop to get it right? But anyway, it looks like you are not interested. No problem! Thanks for your time. I will catch up with you later.