

Inviting Script (Warm Market)

Hey (name) how are you doing?

Is this a good time to talk?

If **No** ... Request them to call when they are free.

If **Yes** or **Why** ...

Are you available this Date / Time (Sunday at 6:30pm), do you have any plan?

If **I am not sure** ... Can you please check and call me back?

If **No** or **I am busy** ... I will talk with you later about this since you are busy.

If **Yes** ... Can you come to my place around Sunday at 6:30pm

If **Why** ... Do you need a reason to come to my home (or something funny if friendly)

... or I want to share with you a new Business Idea.

If they ask what kind of business?

It is ecommerce / online business etc.

If they ask is it network marketing? Reply by What do you know about network marketing?

If they ask I tried but did not work / it does not work etc ... Say it's not like that, but I can't explain in detail as I am new.

If they keep asking questions say ... I don't know enough to explain over the phone, that's why I am asking you to come.

Or say ... If you want you can ask me a thousand questions, maybe it's not for you...

Or say ... Hey may be this is not for you but if you come it will help me.

When they agree to come say ... Hey (name), please come on time, because I don't want to keep some one waiting for you, because I have invited a few of my top listed potential people.

A very successful businessman/top leader/... will be here and he or someone from his office will call you on Saturday (day before PBR) to confirm that you are coming, please make sure to answer because he needs confirmation before he will come.